

## Bilfinger Berger: Continuing transformation into Services

Roadshow Canada / New York, September 27 to 28, 2010

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# Agenda

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1. Bilfinger Berger – Continuing transformation into Services
  2. Highlights 6m 2010
  3. Outlook
  4. Financials
  5. Appendix

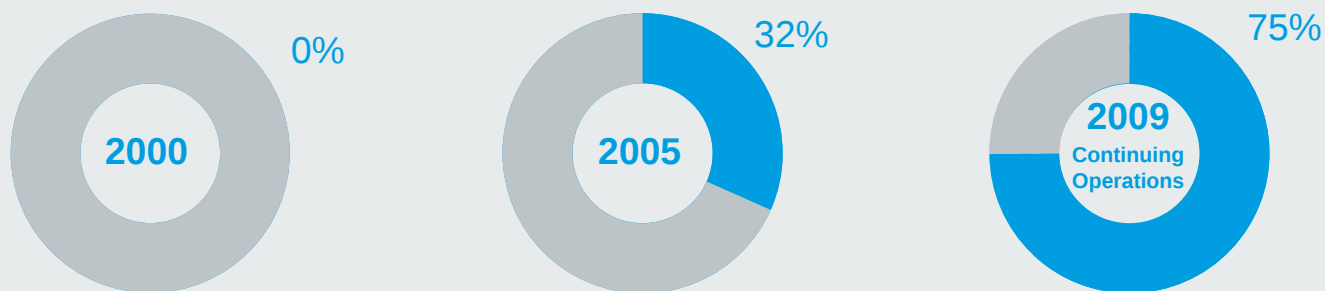
## The Multi Service Group - Highlights

- European market leader in Industrial Services for the process industry
- Strong player in Power Services, European market leader for high-pressure piping
- German market leader for integrated facility management  
One of the few providing comprehensive real-estate related services along the life-cycle
- A leading player in civil construction with major focus on Europe
- Established partner of the public sector for concession projects in economically and politically stable regions
- Strong track record in acquisitions and integration
- Focus on services reduces dependency on economic cycles and on individual major projects

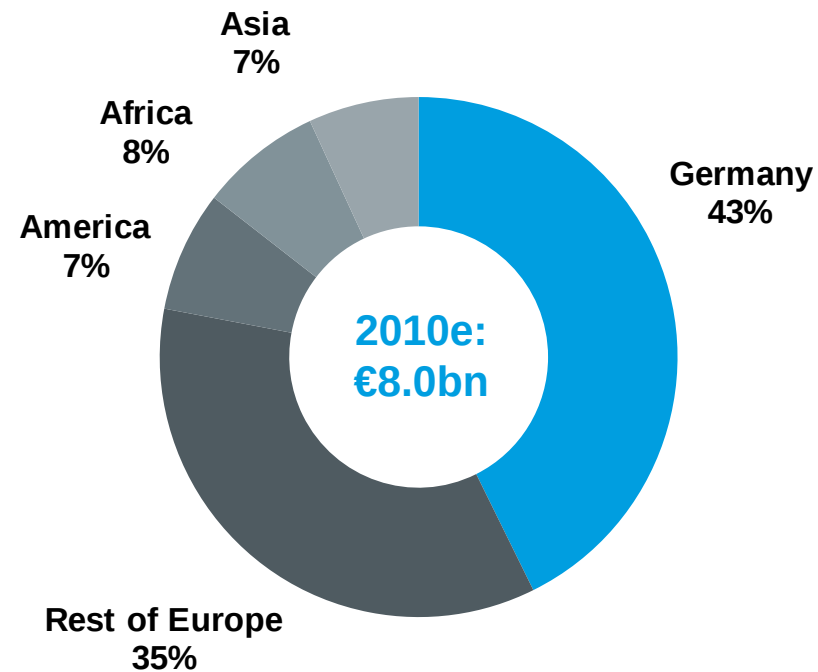
## Continuing transformation into Services

- Significant reduction of volume in construction with a stronger regional focus and improved risk profile
- Planned sale of Bilfinger Berger Australia, IPO postponed as a result of the negative developments on the capital markets
- Continuous market screening for potential acquisitions in services
- New segment reporting provides greater transparency:
  - Industrial Services, Power Services, Building and Facility Services, Construction, Concessions
  - Bilfinger Berger Australia: Discontinued Operations

Services business as % of Group output volume



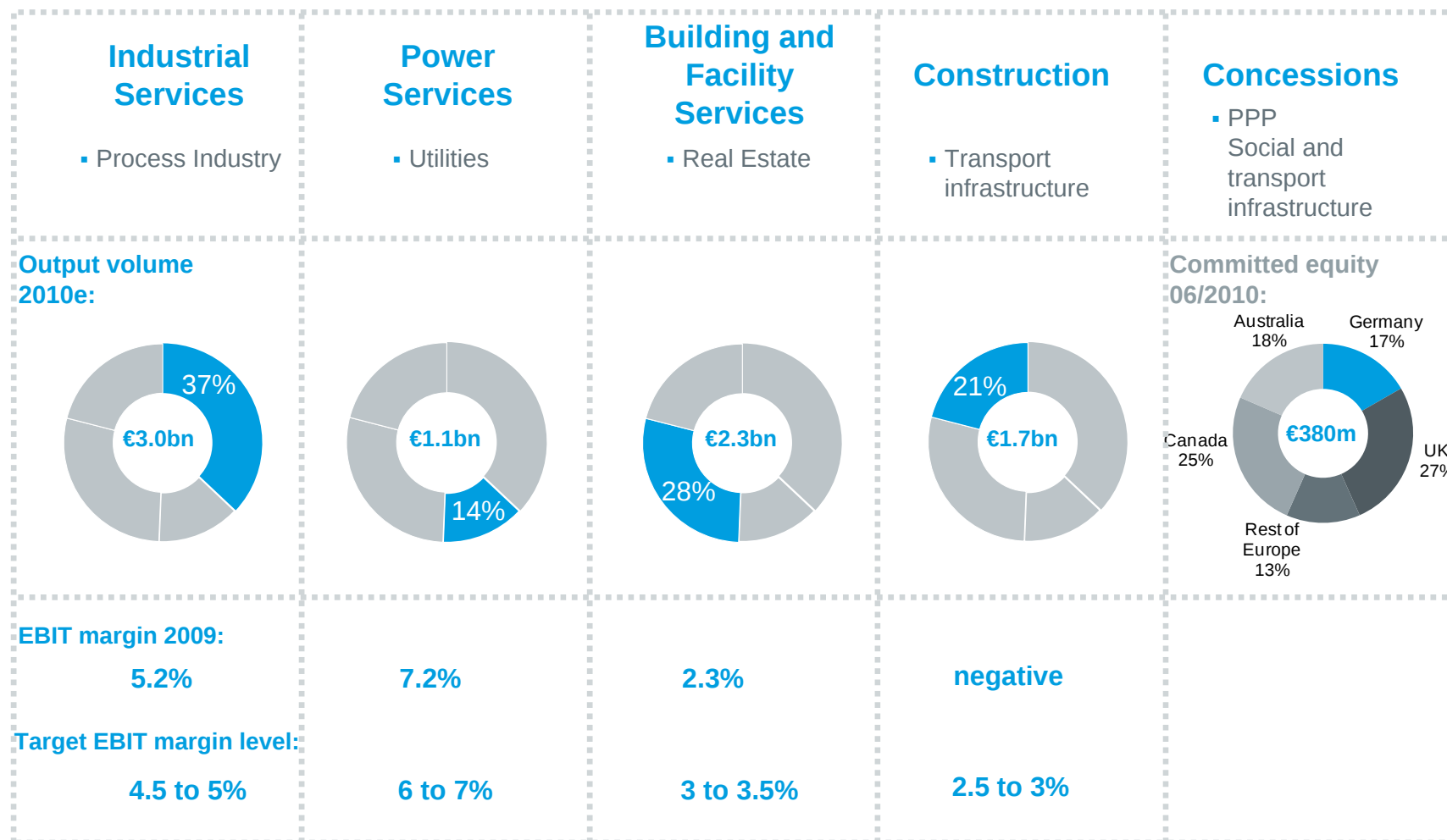
## International business with core area Europe



### Continuing Operations

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## Focus on services reduces dependency on economic cycles and on individual major projects



## Majority of business with stable revenue and earnings stream

| Contract structure                    | Customer structure                  | Business activities                                                                                              |
|---------------------------------------|-------------------------------------|------------------------------------------------------------------------------------------------------------------|
| <b>Industrial Services</b>            | <i>diversified</i>                  |                                                                                                                  |
| 85% Maintenance                       | Oil and Gas 30%                     | Maintenance, inspection, repairs, improvements, modifications                                                    |
| 15% Service projects                  | Chemical, Petrochemical, Pharma 30% | E/I&C (Electrical, Instrumentation and Control) engineering, mechanical systems                                  |
|                                       | Energy 15%                          | Industrial insulation, scaffolding, corrosion protection                                                         |
|                                       | Others 25%                          | Technical noise control                                                                                          |
|                                       |                                     | Project coordination and management, Full-service maintenance                                                    |
| <b>Power Services</b>                 | <i>concentrated</i>                 |                                                                                                                  |
| 50% Maintenance                       | 85% Utilities                       | Life-cycle services for fossil fuel and nuclear power plants                                                     |
| 50% Service projects                  | 15% Industry                        | Maintenance, inspection, repair, rehabilitation                                                                  |
|                                       |                                     | Boilers: Engineering, construction, conversion and modernization                                                 |
|                                       |                                     | High-pressure piping: Engineering, manufacturing, assembly and fitting                                           |
| <b>Building and Facility Services</b> | <i>diversified</i>                  |                                                                                                                  |
| 50% Maintenance                       | 30% Public clients                  | Customized services for real-estate properties along the entire lifecycle                                        |
| 50% Projects                          | 70% Private clients                 | Integrated facility management with focus on technical facility management and property management services      |
|                                       |                                     | Construction-related services                                                                                    |
| <b>Construction</b>                   | <i>diversified</i>                  |                                                                                                                  |
| 100% Projects                         | 90% Public clients                  | Design and construction of major infrastructure projects                                                         |
|                                       | 10% Private clients                 |                                                                                                                  |
| <b>Concessions</b>                    | <i>diversified</i>                  |                                                                                                                  |
| 100% Projects                         | 100% Public clients                 | Delivery and operation of transport and social infrastructure projects as a private partner to the public sector |

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## 6m 2010:

- Successful first half of 2010
- Earnings more than doubled
- Jump in earnings also anticipated for full year
- Quality: Experts give positive assessment

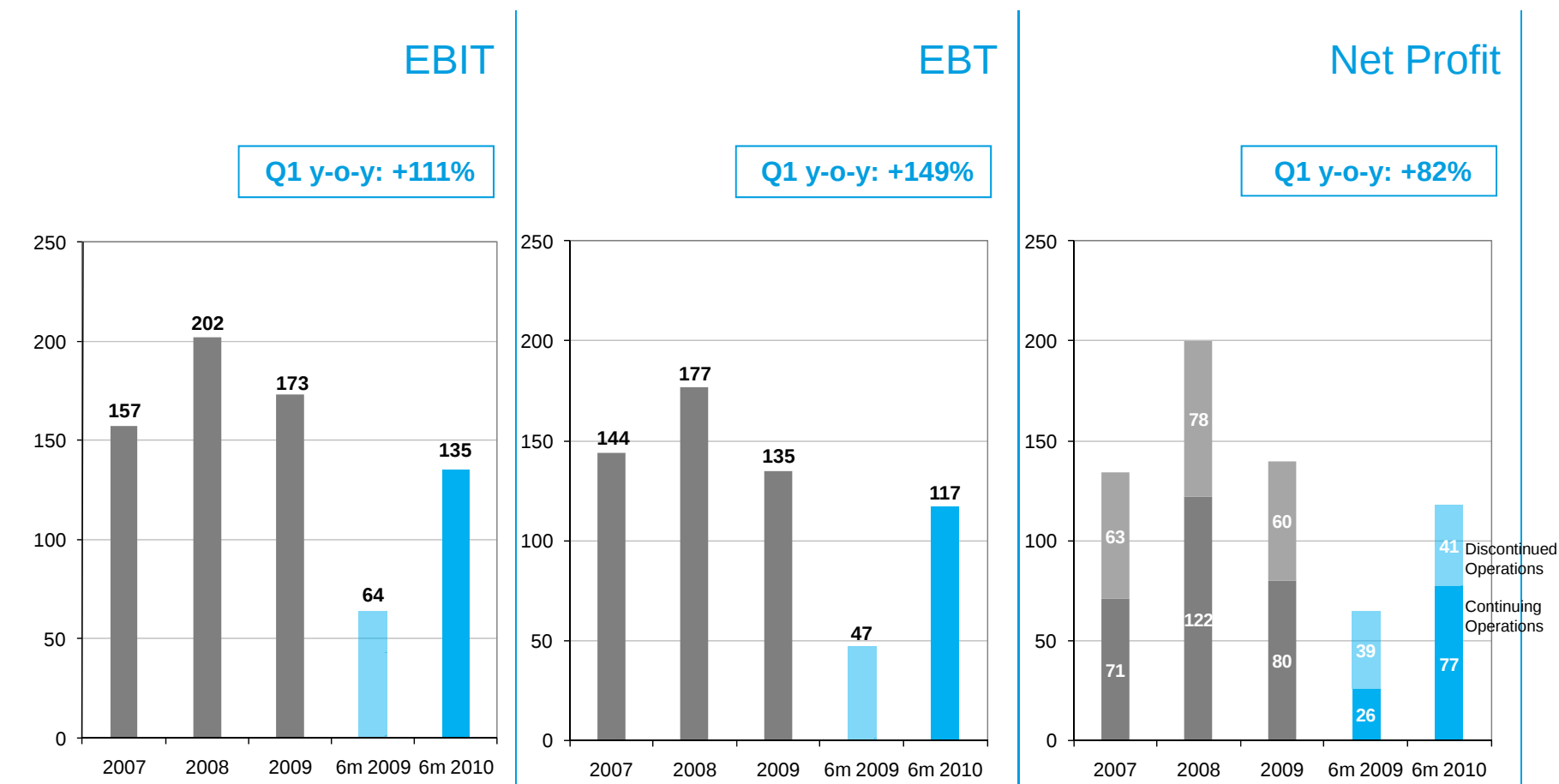
## 6m 2010: Stable business volume – growth in services volume is currently offset by reduction in construction volume



In € million  
Continuing Operations

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## 6m 2010: All segments contribute to significantly higher earnings



In € million

EBIT and EBT Continuing Operations

2008 figures w/o exceptional item relating to the sale of French subsidiary Razel (+€45m pre-tax, +€60m post-tax)

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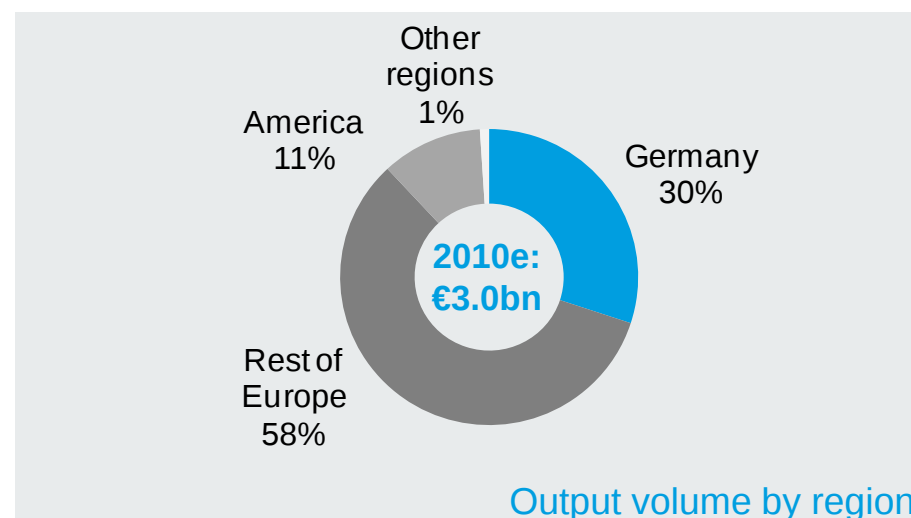
## Industrial Services: Improved business development for clients in chemical and oil refinery industries should support second half of the year

### Markets and highlights

- Double-digit growth in volume and EBIT due to MCE
- Organic development:  
-8% in output volume, -10% in EBIT
- EBIT margin at 4.6% (6m 2009 4.9%)  
EBITA margin at 5.5% (6m 2009 5.6%)
- Organic development of order backlog: +19%  
We expect demand to further pick up during the year
- Increase in price pressure in some sectors

### Outlook 2010

- Output volume of approx. € 3.0 billion
- Increase in EBIT



| in € million                      | 6m 2009 | 6m 2010 | Change | 2009  |
|-----------------------------------|---------|---------|--------|-------|
| Output volume                     | 1,131   | 1,383   | 22%    | 2,249 |
| Orders received                   | 1,066   | 1,529   | 43%    | 2,402 |
| Order backlog                     | 1,516   | 2,375   | 57%    | 2,040 |
| Capital expenditure               | 20      | 26      | 30%    | 49    |
| Depreciation of P, P & E          | 18      | 25      | 39%    | 36    |
| Amortization of intang. from acq. | 8       | 13      | 63%    | 14    |
| EBIT                              | 55      | 63      | 15%    | 118   |

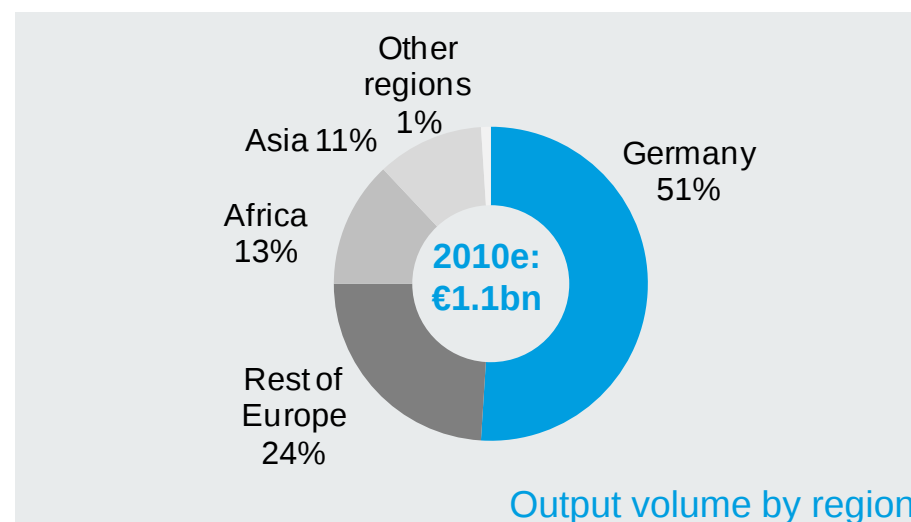
## Power Services: Very high level of EBIT

### Markets and highlights

- Organic development:  
-2% in output volume, +18% in EBIT
- EBIT margin at 7.6% (6m 2009: 6.5%)
- Decline in orders received reflects the drop of new power plant construction in Germany
- General revival of demand in maintenance, repair and rehabilitation business expected in the coming months
- Orders received in the full year should at least equal prior-year level

### Outlook 2010

- Output volume of approx. € 1.1 billion
- Increase in EBIT

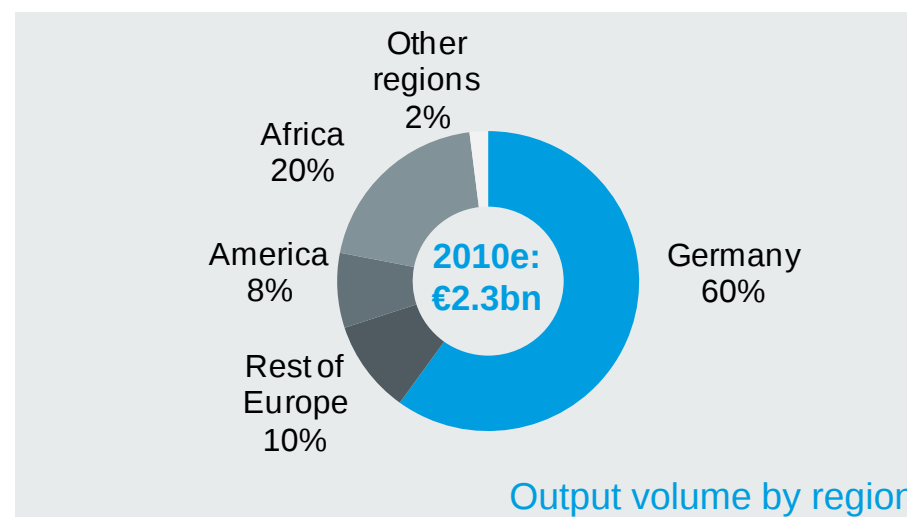


| in € million                      | 6m<br>2009 | 6m<br>2010 | Change | 2009  |
|-----------------------------------|------------|------------|--------|-------|
| Output volume                     | 493        | 538        | 9%     | 1,017 |
| Orders received                   | 633        | 447        | -29%   | 1,024 |
| Order backlog                     | 1,285      | 1,094      | -15%   | 1,137 |
| Capital expenditure               | 11         | 14         | 27%    | 28    |
| Depreciation of P, P & E          | 4          | 7          | 75%    | 10    |
| Amortization of intang. from acq. | 0          | 2          |        | 0     |
| EBIT                              | 32         | 41         | 28%    | 73    |

## Building and Facility Services: Positive development of earnings

### Markets and highlights

- Facility Services:  
Outsourcing trend continues
- Building:  
Volume reduced as planned  
Focus on medium-sized projects and PPP
- Nigeria:  
Positive demand



### Outlook 2010

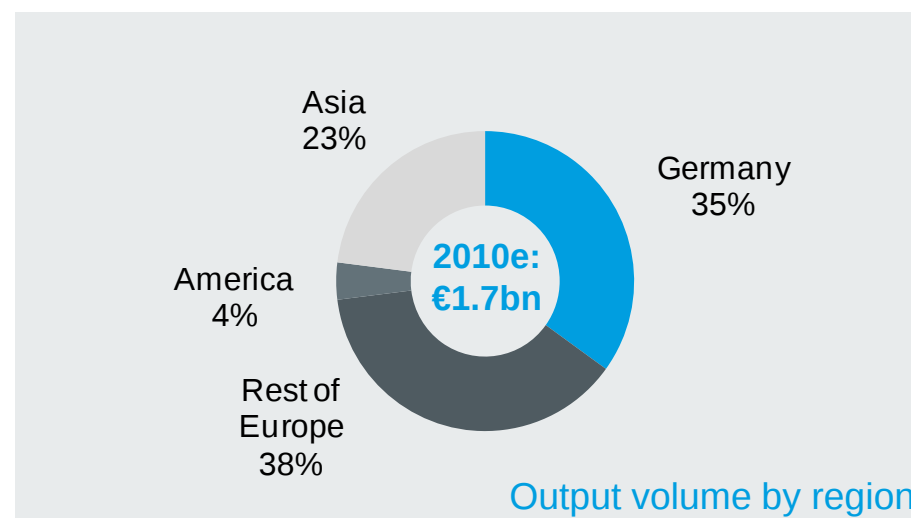
- Output volume of approx. € 2.3 billion
- Significant increase in EBIT

| in € million                      | 6m<br>2009 | 6m<br>2010 | Change | 2009  |
|-----------------------------------|------------|------------|--------|-------|
| Output volume                     | 1,232      | 1,062      | -14%   | 2,529 |
| Orders received                   | 1,466      | 1,387      | -5%    | 2,481 |
| Order backlog                     | 2,464      | 2,550      | 3%     | 2,181 |
| Capital expenditure               | 7          | 5          | -29%   | 17    |
| Depreciation of P, P & E          | 7          | 7          | 0%     | 15    |
| Amortization of intang. from acq. | 4          | 5          | 25%    | 9     |
| EBIT                              | 13         | 25         | 92%    | 58    |

## Construction: Stable demand in our core markets

### Markets and highlights

- Ongoing reduction in volume
- Significant improvement in earnings
- Cologne subway project more than 90% completed



### Outlook 2010

- Output volume of approx. € 1.7 billion
- Significantly positive EBIT

| in € million                        | 6m<br>2009 | 6m<br>2010   | Change | 2009  |
|-------------------------------------|------------|--------------|--------|-------|
| <b>Output volume</b>                | 919        | <b>809</b>   | -12%   | 1,938 |
| <b>Orders received</b>              | 778        | <b>558</b>   | -28%   | 1,749 |
| <b>Order backlog</b>                | 3,011      | <b>2,775</b> | -8%    | 2,962 |
| <b>Capital expenditure</b>          | 14         | <b>10</b>    | -29%   | 38    |
| <b>Depreciation of P, P &amp; E</b> | 20         | <b>14</b>    | -30%   | 41    |
| <b>EBIT</b>                         | -32        | <b>6</b>     |        | -73   |

## Civil engineering: Experts give positive assessment

- Both groups of experts – commissioned by the Executive Board in March 2010 to review the structural integrity and quality assurance of civil engineering projects – have completed their work
  - Results provide confirmation of high quality of Bilfinger Berger's standards
  - Structural integrity of the civil engineering projects they examined was confirmed without reservations
  - Implementation and effectiveness of Bilfinger Berger's quality assurance system complies with the usual high standards of listed construction companies
- No financial burden to be expected from projects with technologies similar to those used in the underground rail project in Cologne

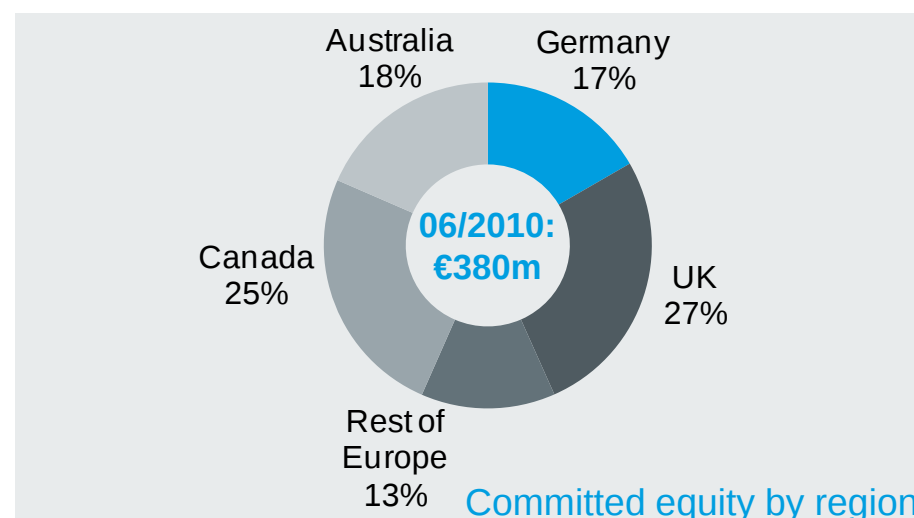
## Concessions: Australia and Canada currently our most dynamic markets

### Markets and highlights

- Two new major projects in Australia
- One new Canadian project was closed in July:  
Women's College Hospital  
~€340m investment volume  
100% equity share  
~€27m committed equity,
- Committed equity has reached target level of €400m; opportunities for partial divestment are currently being pursued
- Net present value of existing portfolio increased significantly

### Outlook 2010

- Again, positive EBIT
- Net present value well above prior-year level



| number / in € million              | 6m<br>2009 | 6m<br>2010 | Change | 2009 |
|------------------------------------|------------|------------|--------|------|
| <b>Projects in portfolio</b>       | 25         | 28         | 12%    | 26   |
| <i>thereof under construction</i>  | 12         | 9          | -25%   | 8    |
| <b>Committed equity</b>            | 334        | 380        | 14%    | 340  |
| <i>thereof paid-in</i>             | 118        | 167        | 42%    | 140  |
| <i>thereof equity bridge loans</i> | 175        | 180        | 3%     | 164  |
| <b>NPV</b>                         | 177        | 265        | 50%    | 202  |
| <b>EBIT</b>                        | 4          | 8          | 100%   | 14   |

## Discontinued Operations: Valemus Australia

### Markets and highlights

- Growth in output volume and orders received
- Earnings remain at a high level
- IPO-related costs of € 7 million digested
- High level of investment in transport infrastructure

### Outlook 2010

- Currency translation related increase in output volume
- Increase in earnings

| in € million                             | 6m<br>2009 | 6m<br>2010   | Change | 2009  |
|------------------------------------------|------------|--------------|--------|-------|
| <b>Output volume</b>                     | 1,333      | <b>1,509</b> | 13%    | 2,676 |
| <b>Orders received</b>                   | 1,402      | <b>1,525</b> | 9%     | 3,433 |
| <b>Order backlog</b>                     | 2,651      | <b>3,706</b> | 40%    | 3,342 |
| <b>Capital expenditure</b>               | 11         | <b>9</b>     | -18%   | 27    |
| <b>Depreciation of P, P &amp; E</b>      | 9          | <b>2</b>     | -78%   | 21    |
| <b>Amortization of intang. from acq.</b> | 1          | <b>0</b>     |        | 2     |
| <b>EBIT</b>                              | 55         | <b>56</b>    | 2%     | 77    |

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## Outlook

- We expect for FY 2010:
  - Output volume of approx. € 8.0 billion (2009: € 7.7 billion)
  - EBIT of at least € 300 million (2009: € 173 million)
  - Net profit including discontinued operations of at least € 250 million (2009: € 140 million)
- Medium-term: Group EBIT margin of at least 4%

## Key strategic objectives

### Further expansion in services

- Full service provider in Industrial, Power as well as in Building and Facility Services
- Focus on life-cycle approach
- Organic as well as external growth to further strengthen Bilfinger Berger's strong market position

### Limitation of volume and margin improvement in construction

- Limitation of volume
- Sale of Australian business
- Focus on projects in Europe with adequate risk-and-reward profile
- Leverage technical expertise

### Further development of Concessions

- Investments in selected projects
- Active portfolio management
- Volume of committed equity to be maintained at the level of €400 million

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## Volume and contract overview 6m 2010

### Continuing Operations by business segment

| in € million                   | Output volume |              |           | Orders received |              |           | Order backlog |              |           |
|--------------------------------|---------------|--------------|-----------|-----------------|--------------|-----------|---------------|--------------|-----------|
|                                | 6m 2009       | 6m 2010      | Change    | 6m 2009         | 6m 2010      | Change    | 06/2009       | 06/2010      | Change    |
| Industrial Services            | 1,131         | 1,383        | 22%       | 1,066           | 1,529        | 43%       | 1,516         | 2,375        | 57%       |
| Power Services                 | 493           | 538          | 9%        | 633             | 447          | -29%      | 1,285         | 1,094        | -15%      |
| Building and Facility Services | 1,232         | 1,062        | -14%      | 1,466           | 1,387        | -5%       | 2,464         | 2,550        | 3%        |
| Construction                   | 919           | 809          | -12%      | 778             | 558          | -28%      | 3,011         | 2,775        | -8%       |
| Consolidation / Other          | -7            | 20           |           | 22              | 56           |           | 31            | 78           |           |
| <b>Continuing Operations</b>   | <b>3,768</b>  | <b>3,812</b> | <b>1%</b> | <b>3,965</b>    | <b>3,976</b> | <b>0%</b> | <b>8,307</b>  | <b>8,872</b> | <b>7%</b> |

## Volume and contract overview 2009

### Continuing Operations by business segment

| in € million                   | Output volume |              |            | Orders received |              |            | Order backlog |              |           |
|--------------------------------|---------------|--------------|------------|-----------------|--------------|------------|---------------|--------------|-----------|
|                                | 2008          | 2009         | Change     | 2008            | 2009         | Change     | 2008          | 2009         | Change    |
| Industrial Services            | 2,406         | 2,249        | -7%        | 2,490           | 2,402        | -4%        | 1,580         | 2,040        | 29%       |
| Power Services                 | 782           | 1,017        | 30%        | 1,078           | 1,024        | -5%        | 1,101         | 1,137        | 3%        |
| Building and Facility Services | 2,579         | 2,529        | -2%        | 2,549           | 2,481        | -3%        | 2,230         | 2,181        | -2%       |
| Construction                   | 2,536         | 1,938        | -24%       | 2,297           | 1,749        | -24%       | 3,140         | 2,962        | -6%       |
| Consolidation / Other          | -19           | -6           |            | -19             | 40           |            | -23           | 42           |           |
| <b>Continuing Operations</b>   | <b>8,284</b>  | <b>7,727</b> | <b>-7%</b> | <b>8,396</b>    | <b>7,696</b> | <b>-8%</b> | <b>8,029</b>  | <b>8,362</b> | <b>4%</b> |

## 6m 2010: EBIT margin increased significantly from 1.7% to 3.5%

| in € million                                             | 6m 2009      | 6m 2010      | FY 2009      |
|----------------------------------------------------------|--------------|--------------|--------------|
| <b>Output volume</b>                                     | <b>3,768</b> | <b>3,812</b> | <b>7,727</b> |
| <b>EBIT</b>                                              | <b>64</b>    | <b>135</b>   | <b>173</b>   |
| <i>EBIT margin</i>                                       | <i>1.7%</i>  | <i>3.5%</i>  | <i>2.2%</i>  |
| Net interest result                                      | -17          | -18          | -38          |
| <b>EBT</b>                                               | <b>47</b>    | <b>117</b>   | <b>135</b>   |
| Income taxes                                             | -20          | -40          | -52          |
| <b>Earnings after taxes from continuing operations</b>   | <b>27</b>    | <b>77</b>    | <b>83</b>    |
| <b>Earnings after taxes from discontinued operations</b> | <b>39</b>    | <b>41</b>    | <b>60</b>    |
| Minority interest                                        | -1           | 0            | -3           |
| <b>Net profit</b>                                        | <b>65</b>    | <b>118</b>   | <b>140</b>   |
| <b>EPS (in €)</b>                                        | <b>1.69</b>  | <b>2.67</b>  | <b>3.79</b>  |

→ € 54 million depreciation of P, P & E and € 20 million amortization on intangibles from acquisition

## 6m 2010: Only minor changes in balance sheet

Changes to pro-forma balance sheet as of December 31, 2009

| Assets                               | June 30, 2010 |      | June 30, 2010 |       | Equity and liabilities                  |
|--------------------------------------|---------------|------|---------------|-------|-----------------------------------------|
| In € million                         | 8,536         | +595 | +595          | 8,536 | In € million                            |
| Assets available for sale            | 916           | +155 | +89           | 643   | Liabilities available for sale          |
| Cash                                 | 341           | -294 |               |       |                                         |
| Other current assets                 | 1,144         | +184 | +61           | 1,698 | Other current liabilities <sup>2)</sup> |
| Trade receivables                    | 1,007         | +44  | -93           | 362   | Liabilities from POC                    |
| Other non-current assets             | 1,128         | +46  | +11           | 900   | Trade payables                          |
|                                      |               |      | +74           | 1,017 | Non-current liabilities <sup>3)</sup>   |
| Receivables from concession projects | 2,569         | +435 | +414          | 2,316 | Non-recourse debt                       |
| Intangible assets <sup>1)</sup>      | 1,431         | +25  | +39           | 1,600 | Shareholders' equity                    |

1) Thereof goodwill €1,414 million (including intangibles from acquisitions)

2) Thereof financial debt, recourse €158 million

3) Thereof financial debt, recourse €267 million

6m 2010:

Valuation net debt of continuing operations currently at - €300 million

| in € million                                 | Dec 31<br>2009 | Mar 31<br>2010 | June 30<br>2010     |
|----------------------------------------------|----------------|----------------|---------------------|
| Cash and cash equivalents                    | 635            | 410            | 341                 |
| Financial debt (excluding non-recourse)      | -287           | -285           | -425                |
| Inter-company loan BB Australia              | -65            | -68            | -121                |
| Pension provisions                           | -287           | -288           | -300                |
| <b>Net cash (+) / net debt (-) position</b>  | <b>-4</b>      | <b>-231</b>    | <b>-505</b>         |
| Concessions equity bridge loans              | 164            | 164            | 180                 |
| <b>Valuation net cash (+) / net debt (-)</b> |                |                | <b>approx. -300</b> |

**Pro-forma figures as of December 31, 2009 (Continuing Operations)**

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## 6m 2010: Recourse debt structure

- €250 million promissory note loan with approx. 6% interest rate p.a.  
→ valid through 2011 (€84 million) and 2013 (€166 million)
- €20 million financial leases
- €15 million short-term borrowings
- €140 million drawn from syndicated loan facility  
→ Revolving backstop facility with maximum of €300 million to finance working capital swings  
→ valid through 2012

## 6m 2010: Investments in financial assets relate to concessions as well as to step acquisitions and earn-out payments

| in € million                                                           | 6m 2009     | 6m 2010     | FY 2009     |
|------------------------------------------------------------------------|-------------|-------------|-------------|
| <b>Cash earnings from continuing operations</b>                        | <b>85</b>   | <b>150</b>  | <b>193</b>  |
| Change in working capital                                              | -267        | -359        | 177         |
| Gains on disposals of non-current assets                               | -5          | -1          | -5          |
| <b>Cash flow from operating activities of continuing operations</b>    | <b>-187</b> | <b>-210</b> | <b>365</b>  |
| Net capital expenditure on property, plant and equipment / Intangibles | -51         | -48         | -122        |
| Proceeds from the disposal of financial assets                         | 1           | 1           | 17          |
| <b>Free Cashflow from continuing operations</b>                        | <b>-237</b> | <b>-257</b> | <b>260</b>  |
| <b>Investments in financial assets of continuing operations</b>        | <b>-135</b> | <b>-129</b> | <b>-361</b> |
| <b>Cash flow from financing activities of continuing operations</b>    | <b>58</b>   | <b>47</b>   | <b>172</b>  |
| <b>Change in cash and cash equivalents of continuing operations</b>    | <b>-314</b> | <b>-339</b> | <b>71</b>   |
| <b>Change in cash and cash equivalents of discontinued operations</b>  | <b>3</b>    | <b>95</b>   | <b>-25</b>  |
| Other adjustments                                                      | 20          | 41          | 32          |
| Cash and cash equivalents at January 1                                 | 720         | 798         | 720         |
| Cash and cash equivalents at June 30 discontinued operations           |             | 254         |             |
| <b>Cash and cash equivalents at June 30 / December 31</b>              | <b>429</b>  | <b>341</b>  | <b>798</b>  |

## 6m 2010: Increase in working capital due to structural changes and intra-year shift

| in € million                                                    | Dec 31 2009   | June 30 2010 |
|-----------------------------------------------------------------|---------------|--------------|
| Net working capital                                             | -1,039        | -651         |
| Thereof liabilities from percentage of completion (prepayments) | 455           | 362          |
| <i>Net working capital as of annual output volume</i>           | <i>-13.4%</i> | <i>-8.1%</i> |

- Negative net working capital is structurally lower due to the decrease in construction volume as well as less prepayments in Power Services
- Increase in working capital of € 359 million as reflected in the cash flow statement includes approx. € 200 million intra-year shift and approx. € 150 million structural increase
- We currently estimate the level of net working capital to be at approx. –10% of output volume at year-end

**Pro-forma figures as of December 31, 2009 (Continuing Operations)**

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## Five-year overview – including discontinued operations

| in € million                                     | 2005  | 2006   | 2007   | 2008   | 2009   |
|--------------------------------------------------|-------|--------|--------|--------|--------|
| Output volume                                    | 7,061 | 7,936  | 9,222  | 10,742 | 10,403 |
| Orders received                                  | 7,545 | 10,000 | 11,275 | 10,314 | 11,129 |
| Order backlog                                    | 7,001 | 8,747  | 10,759 | 10,649 | 11,704 |
| EBIT                                             | 110   | 170    | 229    | 298    | 250    |
| EBT                                              | 115   | 173    | 228    | 283    | 214    |
| Net profit                                       | 66    | 92     | 134    | 200    | 140    |
| Cash flow from operating activities              | 188   | 207    | 325    | 357    | 368    |
| Dividend distribution                            | 37    | 46     | 64     | 71     | 88     |
| Return on output (EBIT) (%)                      | 1.6%  | 2.1%   | 2.5%   | 2.8%   | 2.4%   |
| Return on equity (w/o minorities) (%)            | 5.9%  | 8.1%   | 10.9%  | 16.8%  | 11.3%  |
| Return on capital employed (%)                   | 10.9% | 16.3%  | 18.7%  | 23.2%  | 15.6%  |
| Shareholders' equity                             | 1,189 | 1,206  | 1,332  | 1,141  | 1,562  |
| Balance-sheet total                              | 4,357 | 5,129  | 6,128  | 6,773  | 7,941  |
| Equity ratio (%)                                 | 27%   | 24%    | 22%    | 17%    | 20%    |
| Equity ratio (%), adjusted for non-recourse debt | 31%   | 28%    | 28%    | 22%    | 26%    |
| Net working capital                              | -645  | -641   | -697   | -890   | -1,222 |
| Cash and cash equivalents                        | 832   | 783    | 796    | 720    | 798    |
| Financial debt, recourse                         | 128   | 139    | 111    | 328    | 354    |
| Financial debt, non-recourse                     | 495   | 827    | 1,362  | 1,518  | 1,902  |

## Agenda

1. Bilfinger Berger – Continuing transformation into Services
  2. Highlights 6m 2010
  3. Outlook
  4. Financials
  5. Appendix
- 
-

# Competitive landscape

| Industrial Services                          | Power Services       | Building and Facility Services             | Construction    | Concessions                          |
|----------------------------------------------|----------------------|--------------------------------------------|-----------------|--------------------------------------|
|                                              |                      | <i>Facility Services Germany</i>           |                 | <i>Contractor-led organizations:</i> |
| Hertel                                       | Alstom               | Dussmann                                   | ACS             | Acciona                              |
| Kaefer                                       | Ansaldo              | Hochtief Facility Management               | Balfour Beatty  | ACS                                  |
| Stork                                        | Austrian Energy      | Strabag Property and Facility Services     | BAM Groep       | Balfour Beatty                       |
| Suez Energy Services                         | Doosan Babcock       | Voith Industrial Services                  | Eiffage         | Carillion                            |
| Thyssen Krupp Industrial Services (Xervon)   | E.ON Anlagenservice  | Wisag                                      | FCC             | Hochtief                             |
| Voith Industrial Services (Process Services) | Hitachi Power Europe | <i>Facility Services International</i>     | Grupo Ferrovial | Leighton                             |
|                                              | Kraftanlagen München | Cofely-GDF Suez                            | Hochtief        | Vinci                                |
|                                              | Nordon               | Faceo Facility Management/VINCI Facilities | Skanska         |                                      |
|                                              |                      | ISS                                        | Strabag         | <i>Funder-led organizations:</i>     |
|                                              |                      | Johnson Controls                           | Vinci           | Macquarie                            |
|                                              |                      | Jones Lang LaSalle                         |                 | RBS                                  |
|                                              |                      | Sodexo Group                               |                 |                                      |
|                                              |                      | <i>Building Germany</i>                    |                 | <i>Investment organizations:</i>     |
|                                              |                      | BAM Groep                                  |                 | Laing                                |
|                                              |                      | Hochtief                                   |                 | Pension Funds                        |
|                                              |                      | Regional Mittelstand                       |                 |                                      |
|                                              |                      | Strabag                                    |                 |                                      |

## Concessions portfolio as of 06/30/2010

### Transport infrastructure

|                                           | Investment<br>volume<br>€ million | Percentage<br>held<br>% | Equity<br>committed<br>€ million | Method of con-<br>solidation <sup>1)</sup> | Status             | Concession period |
|-------------------------------------------|-----------------------------------|-------------------------|----------------------------------|--------------------------------------------|--------------------|-------------------|
| <b>Transport Infrastructure</b>           |                                   |                         |                                  |                                            |                    |                   |
| - Herrentunnel Lübeck, Germany            | 176                               | 50                      | - <sup>2)</sup>                  | E                                          | operational        | 2005 - 2035       |
| - M6, Phase I, Hungary                    | 482                               | 40                      | 19                               | E                                          | operational        | 2006 - 2026       |
| - Kicking Horse Pass, Canada              | 100                               | 100                     | 7                                | F                                          | operational        | 2007 - 2030       |
| - M1 Westlink, Northern Ireland           | 230                               | 75                      | 9                                | F                                          | operational        | 2009 - 2036       |
| - Golden Ears Bridge, Canada              | 800                               | 100                     | 34                               | F                                          | operational        | 2009 - 2041       |
| - E18 Highway, Norway                     | 453                               | 50                      | 9                                | E                                          | operational        | 2009 - 2034       |
| - Northeast Stoney Trail, Canada          | 293                               | 100                     | 9                                | F                                          | operational        | 2009 - 2039       |
| - M6, Phase III, Hungary                  | 520                               | 45                      | 23                               | E                                          | under construction | 2010 - 2038       |
| - Northwest Anthony Henday Drive, Canada  | 750                               | 100                     | 36                               | F                                          | under construction | 2011 - 2041       |
| - M 80, Great Britain                     | 352                               | 83                      | 44                               | F                                          | under construction | 2011 - 2041       |
| - BAB A1 "Hamburg-Bremen", Germany        | 650                               | 43                      | 43                               | E                                          | under construction | 2013 - 2038       |
| - Peninsula Link, Australia               | 561                               | 33                      | 26                               | E                                          | under construction | 2013 - 2038       |
| <b>Sub-total transport infrastructure</b> |                                   |                         | <b>259</b>                       |                                            |                    |                   |

1) F = full consolidation, E = at equity consolidation

2) Written-off and not included in any figures related to the Concessions segment.

## Concessions portfolio as of 06/30/2010

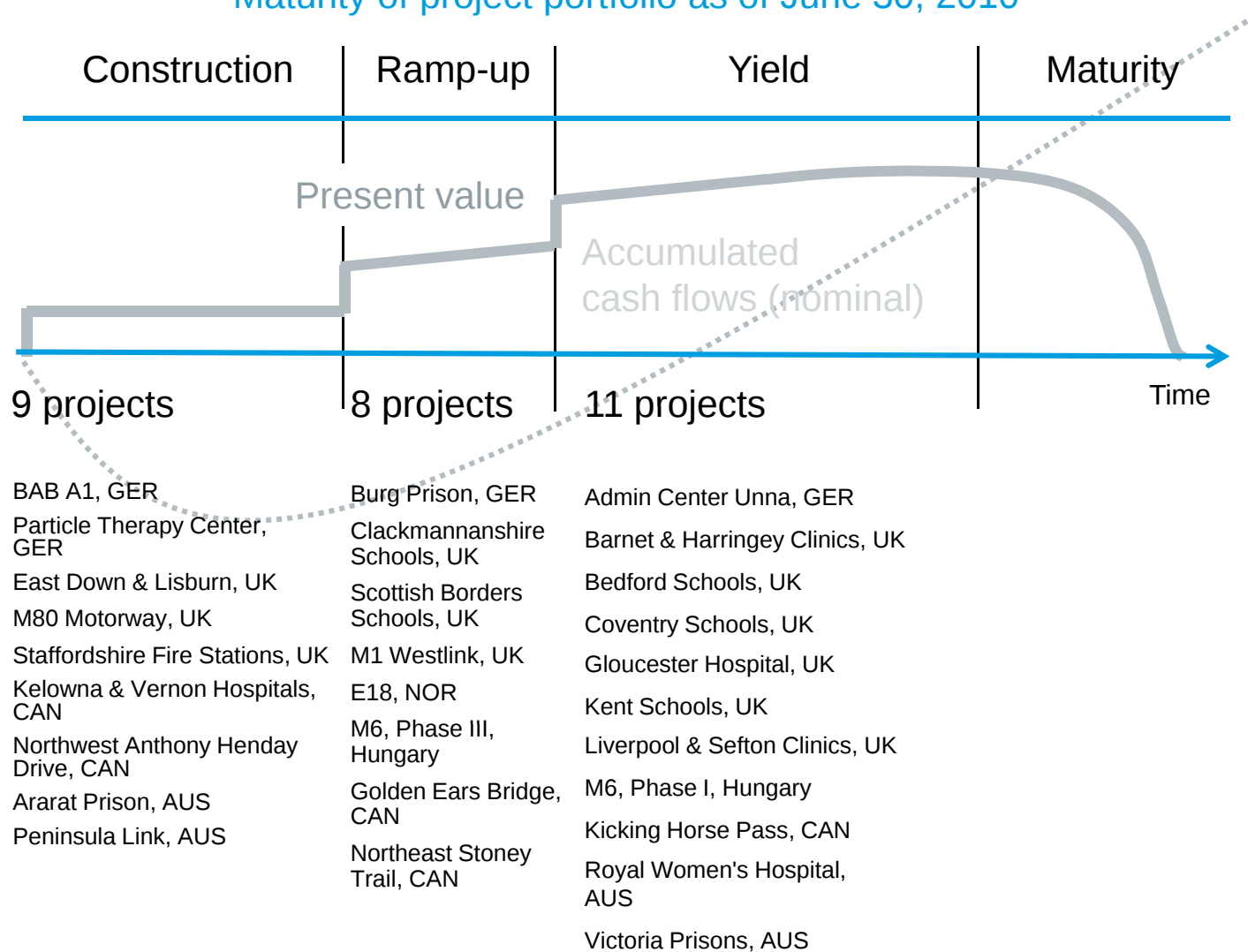
### Social infrastructure

|                                              | Investment<br>volume<br>€ million | Percentage<br>held<br>% | Equity<br>committed<br>€ million | Method of con-<br>solidation <sup>1)</sup> | Status             | Concession period |
|----------------------------------------------|-----------------------------------|-------------------------|----------------------------------|--------------------------------------------|--------------------|-------------------|
| <b>Social Infrastructure</b>                 |                                   |                         |                                  |                                            |                    |                   |
| - Liverpool & Sefton Clinics, Great Britain  | 77                                | 27                      | 2                                | E                                          | operational        | 2004 - 2030       |
| - Barnet & Harringey Clinics, Great Britain  | 44                                | 27                      | 1                                | E                                          | operational        | 2005 - 2031       |
| - Gloucester Hospital, Great Britain         | 60                                | 50                      | 3                                | E                                          | operational        | 2005 - 2034       |
| - Bedford Schools, Great Britain             | 41                                | 100                     | 4                                | F                                          | operational        | 2006 - 2035       |
| - Victoria Prisons, Australia                | 150                               | 100                     | 17                               | F                                          | operational        | 2006 - 2031       |
| - Administrative Center Unna, Germany        | 24                                | 90                      | 2                                | F                                          | operational        | 2006 - 2031       |
| - Coventry Schools, Great Britain            | 36                                | 100                     | 4                                | F                                          | operational        | 2007 - 2035       |
| - Kent Schools, Great Britain                | 155                               | 100                     | 13                               | F                                          | operational        | 2007 - 2035       |
| - Royal Women's Hospital, Australia          | 198                               | 100                     | 11                               | F                                          | operational        | 2008 - 2033       |
| - Burg Prison, Germany                       | 100                               | 90                      | 8                                | F                                          | operational        | 2009 - 2034       |
| - Scottish Borders Schools, Great Britain    | 137                               | 75                      | 8                                | F                                          | operational        | 2009 - 2038       |
| - Clackmannanshire Schools, Great Britain    | 136                               | 85                      | 6                                | F                                          | operational        | 2009 - 2039       |
| - East Down & Lisburn, Great Britain         | 91                                | 50                      | 3                                | E                                          | under construction | 2011 - 2039       |
| - Staffordshire Fire Stations, Great Britain | 54                                | 85                      | 5                                | F                                          | under construction | 2011 - 2036       |
| - Particle Therapy Center Kiel, Germany      | 258                               | 50                      | 11                               | E                                          | under construction | 2012 - 2036       |
| - Kelowna & Vernon Hospitals, Canada         | 260                               | 50                      | 8                                | E                                          | under construction | 2012 - 2042       |
| - Ararat Prison, Australia                   | 186                               | 50                      | 16                               | E                                          | under construction | 2012 - 2037       |
| <b>Sub-total social infrastructure</b>       |                                   |                         | <b>121</b>                       |                                            |                    |                   |
| <b>Total as of June 30, 2010</b>             |                                   |                         | <b>380</b>                       |                                            |                    |                   |

1) F = full consolidation, E = at equity consolidation

## Majority of projects is still under construction or in ramp-up

Maturity of project portfolio as of June 30, 2010



## Directors' valuation of Concessions portfolio

### General

- The DCF method of valuation is generally used
- Only projects where “financial close” has taken effect are included
- Cash flows serving as the basis are derived from financial models approved by external lenders
- Future potential refinancing gains are not taken into account in the valuation
- Valuation is based on specific discount rates between 8% and 12% considering different risk profiles. Weighted average discount rate as at June 30, 2010 was 10.0%. (December 31, 2009: 10.2%)

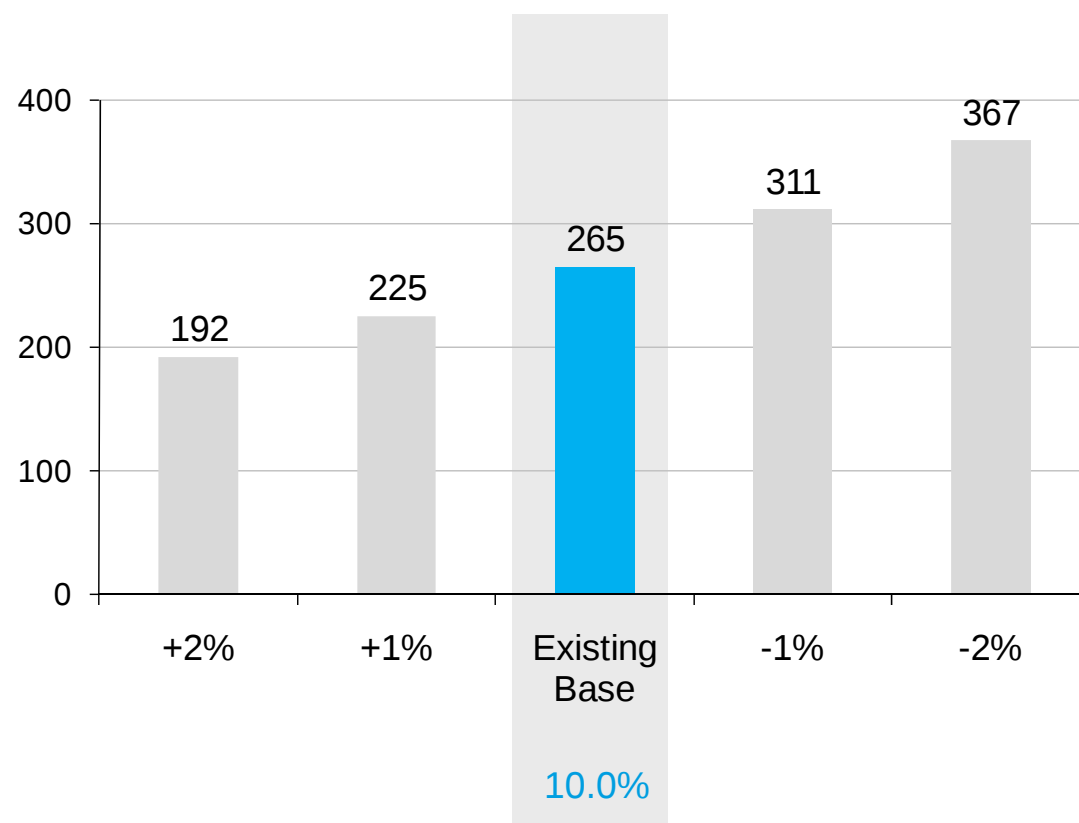
### Specific discount rates

- Weighted risk-free basic interest rate is derived from country specific long-term treasury bonds (currently 6 %)
- Premium on basic interest rate for project type adjustments
  - 2% for projects where revenues depend exclusively on the degree of availability (e.g. schools)
  - 3% for projects, that entail limited volume risks
- Further premium on basic interest rate for project phase adjustments
  - 3% in the construction phase
  - 2% in the ramp-up phase
  - 0% in the operation phase, when revenues and costs are certain

## Portfolio value further increased

### Additional upside potential if lower discount rate is applied

→ End of June 2010: NPV of € 265 million at a discount rate of 10.0% significantly above book value of € 167 million



Sensitivity of Net Present Value to different base rates as of June 30, 2010

**In € million**

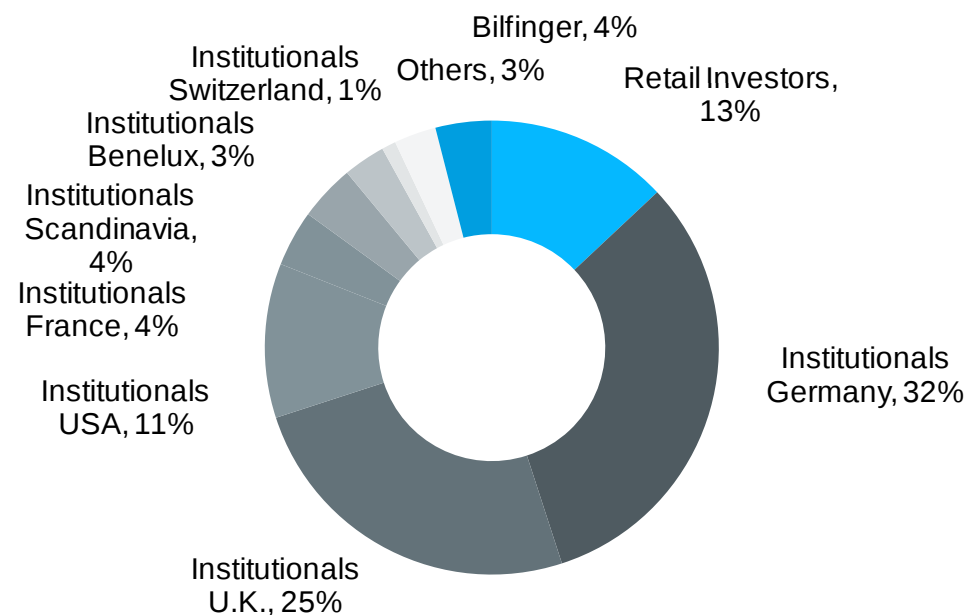
## Share buyback and shareholder structure

### Share buyback

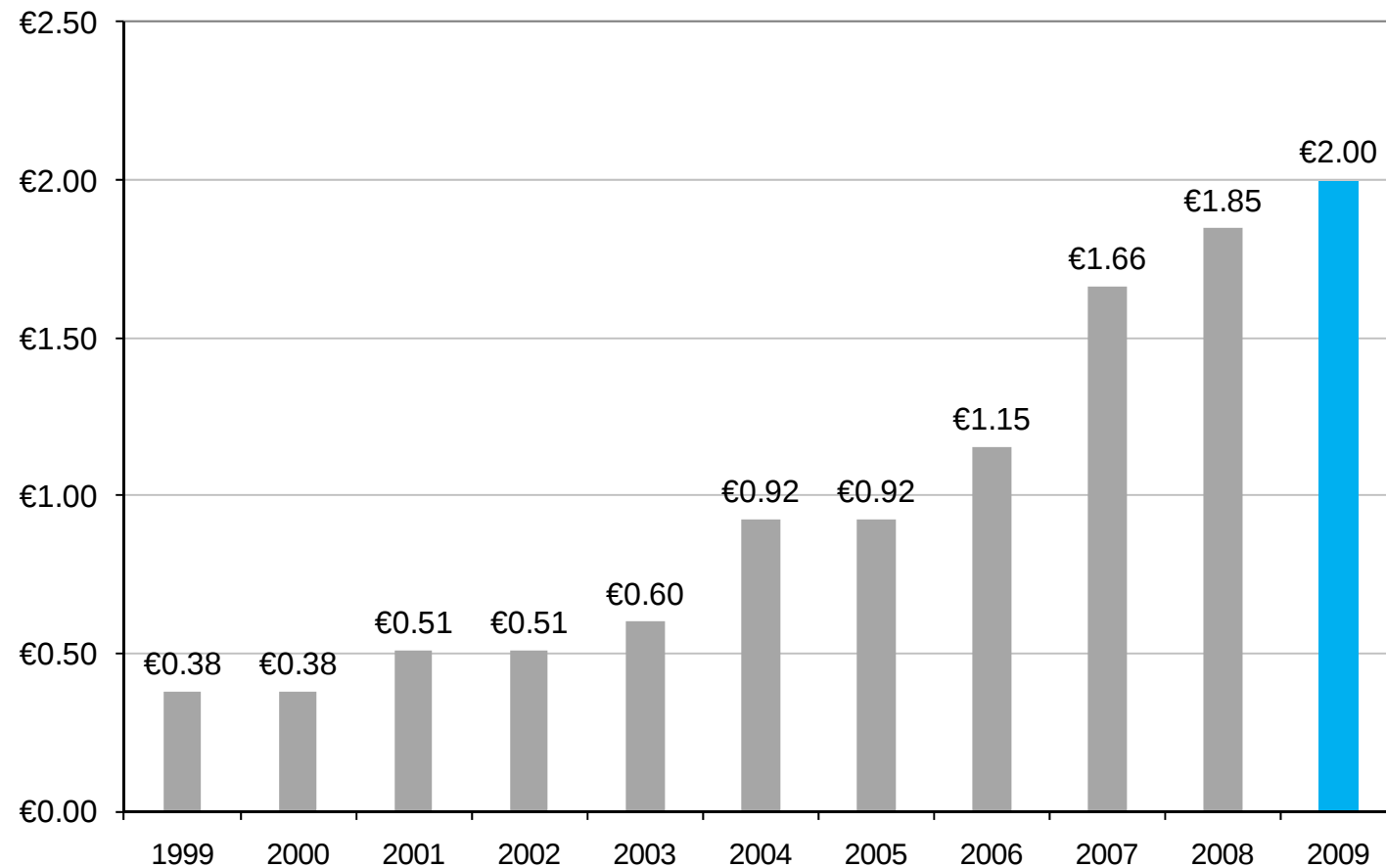
- Duration of program:  
February 19 to April 29, 2008
- Volume: €100 million  
1,884,000 shares  
Average price: € 53.07
- No cancellation planned  
Maintaining the financial resources to  
secure growth strategy

### Shareholder structure as of 06/30/2010

- 100% free float
- High proportion of institutional investors
- Very international shareholder base



## Dividend development



2000 – 2008 after rights issue adjustment  
2002 and 2003 excluding bonus dividend

## Financial calendar and share facts

- Nov. 10, 2010 Interim Report Q3 2010
- Dec. 02, 2010 Capital Markets Day 2010
- Feb. 14, 2011 Preliminary figures 2010
- March 30, 2011 Annual press conference
- May 12, 2011 Interim Report Q1 2011
- May 31, 2011 Annual General Meeting
- August 11, 2011 Interim Report Q2 2011
- Nov. 14, 2011 Interim Report Q3 2011

|                                   |                                                                                                                       |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------|
| 52 week high / low:               | € 58.80 / € 40.75 (as at Sept. 21, 2010)                                                                              |
| Closing price Sept. 21, 2010      | € 50.74                                                                                                               |
| Market cap: <sup>1)</sup>         | € 2.3 bn (as at Sept. 21, 2010)                                                                                       |
| Shares outstanding: <sup>1)</sup> | 46,024,127                                                                                                            |
| ISIN / Ticker abbreviation:       | DE0005909006 / GBF                                                                                                    |
| Main stock markets:               | XETRA / Frankfurt                                                                                                     |
| Segments Deutsche Boerse          | Prime Standard                                                                                                        |
| / Indices:                        | MDAX, Prime Construction Perf. Idx.,<br>DJ STOXX 600, DJ EURO STOXX,<br>DJ EURO STOXX Select Dividend 30, MSCI Europe |

1) Including 1,884,000 shares held as treasury stock

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| in € per share /<br>after rights issue adjustment     | 2005    | 2006    | 2007    | 2008    | 2009    |
|-------------------------------------------------------|---------|---------|---------|---------|---------|
| <b>Earnings per share</b>                             | 1.66    | 2.29    | 3.32    | 5.18    | 3.79    |
| <b>Dividend</b>                                       | 0.92    | 1.15    | 1.66    | 1.85    | 2.00    |
| <b>Dividend yield 1)</b>                              | 2.5%    | 2.3%    | 3.4%    | 5.4%    | 3.7%    |
| <b>Payout ratio 2)</b>                                | 56%     | 50%     | 50%     | 36%     | 53%     |
| <b>Share price highest</b>                            | 42.87   | 51.47   | 68.99   | 59.68   | 54.56   |
| <b>Share price lowest</b>                             | 27.86   | 34.81   | 43.71   | 22.06   | 21.57   |
| <b>Share price year end</b>                           | 37.20   | 51.25   | 48.72   | 34.45   | 53.92   |
| <b>Book value per share 3)</b>                        | 28.80   | 29.54   | 32.50   | 29.26   | 34.90   |
| <b>Market-to-book value 3)</b>                        | 1.3     | 1.7     | 1.5     | 1.2     | 1.5     |
| <b>Market capitalization<br/>in million € 5)</b>      | 1,499   | 2,065   | 1,963   | 1,388   | 2,482   |
| <b>MDAX weighting 1)</b>                              | 2.0%    | 2.2%    | 2.1%    | 3.1%    | 4.0%    |
| <b>Price-earnings ratio 1)</b>                        | 22.39   | 22.39   | 14.66   | 6.65    | 14.23   |
| <b>Number of shares in '000 4) 5)</b>                 | 37,196  | 37,196  | 37,196  | 37,196  | 46,024  |
| <b>Average daily turnover in<br/>number of shares</b> | 165,946 | 286,756 | 377,923 | 485,628 | 390,746 |

1) relating to year-end share price

2) relating to EPS

3) Shareholders' equity w/o minorities

4) relating to year-end

5) 2008 and 2009: Including 1,884,000 shares  
held as treasury stock

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